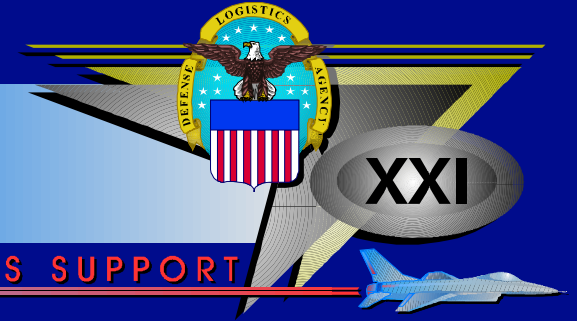


# Defense Supply Center Richmond

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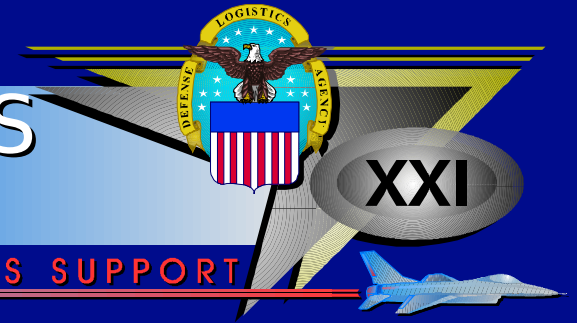
## Foreign Military Sales (FMS) Backorders

Mr. Jim Stapleton, DSCR-XBE, DSN 695-3800

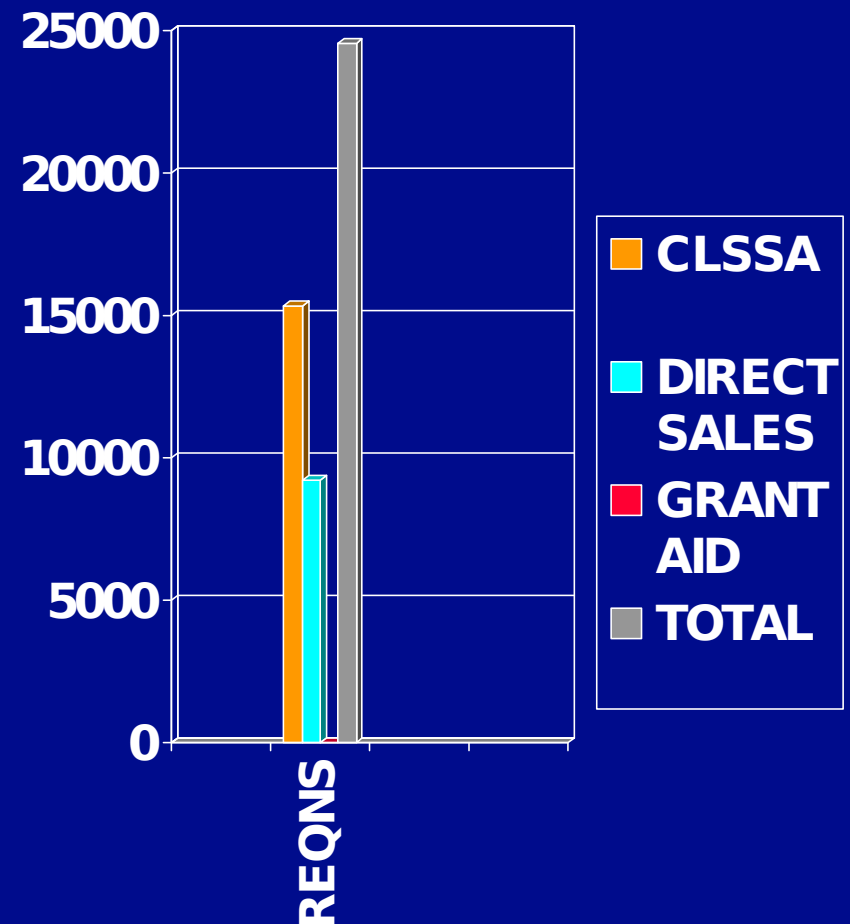
# FOREIGN MILITARY SALES BACKORDERED AT S9G

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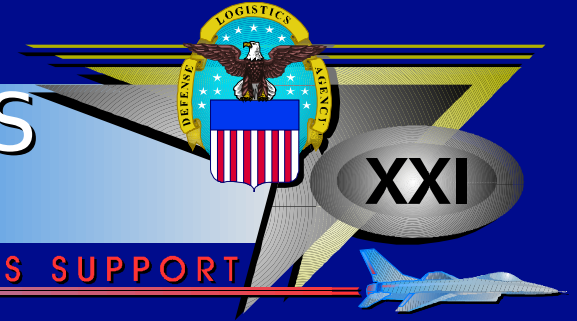
- BACKORDERS
- CLSSA 15367
- Non-CLSSA 9214
- Grant Aid 2
- TOTAL 24583



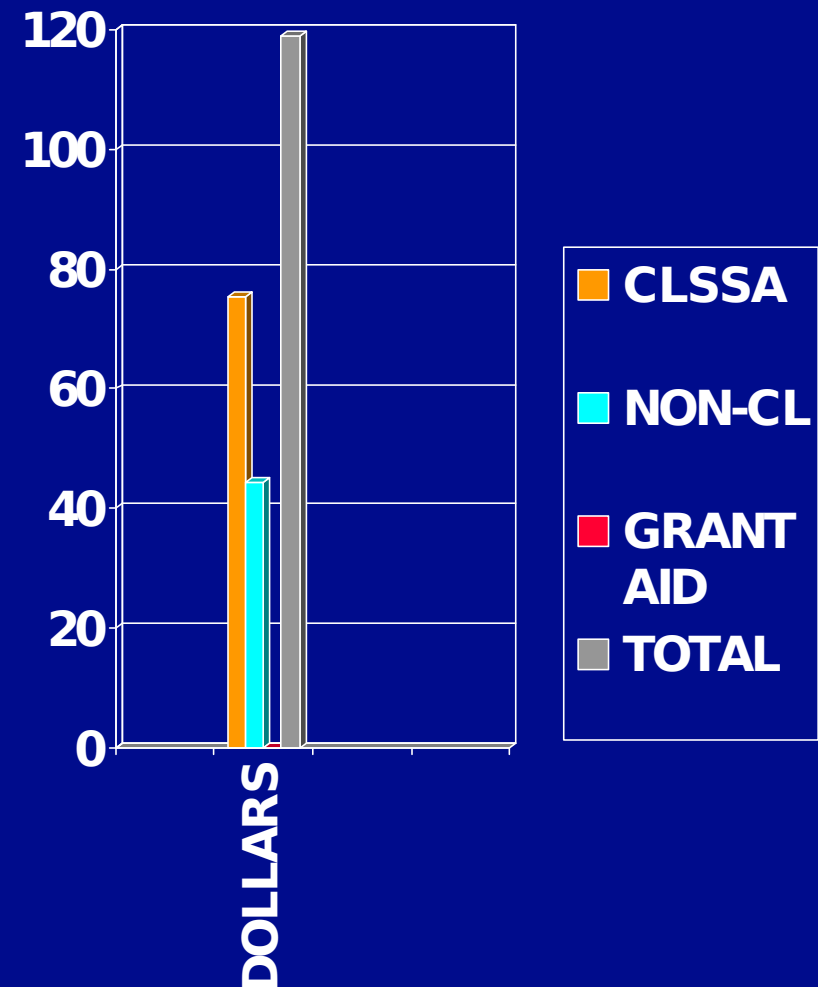
# FOREIGN MILITARY SALES BACKORDERS AT S9G

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- BACKORDERS in MILLIONS
- CLSSA 75.3M
- Non-CLSSA 44.3M
- Grant Aid .06
- TOTAL 119.M



# FMS BACKODERS

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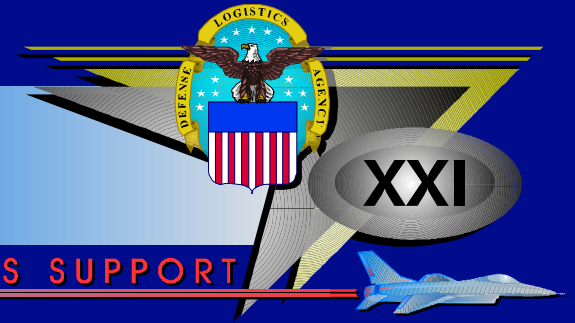


- Cooperative Logistics Supply Support Arrangements (**CLSSA's**)
- SAMMS Treatment
- Type 1 Backorders
- Automatic Releases
- MILSTRIP Qualifying factors: U/V (35), R (44), 1 (72)
- May 00 On Hand Statistics
- Total 15,367 Dollar Value in Millions \$  
75,376,968

# FMS BACKORDERS

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- **NON-CLSSA** (Non programmed and direct sale requisitions)
- Item Manager Review and encouragement
- Recommended release down to 1/2 the Reorder Point
- Type 5 Backorders
- Other request and releases
- May 00 On Hand Statistics
  - Requisitions 9,214
  - Dollar Value in Millions \$ 44,393,843

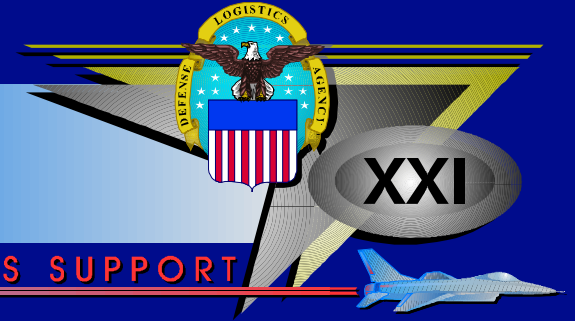


- *Unique* runs weekly a/o 18 May 00 of every month
- Parameters (Releases down to 1/2 of the QFD)
- FMS creates additional revenues for the Centers operational working capital fund
- DSCR FMS Sales Year to date 62k valued @ \$ 144M
- Increases sales and readiness
- + Dollar sales as of 8 May 00/ FY00 TOTAL
  - May requisitions released 366, dollar value \$ 424k
  - Year to date 2,158, total dollar value earned \$ 2.7M

# FMS BACKODERS

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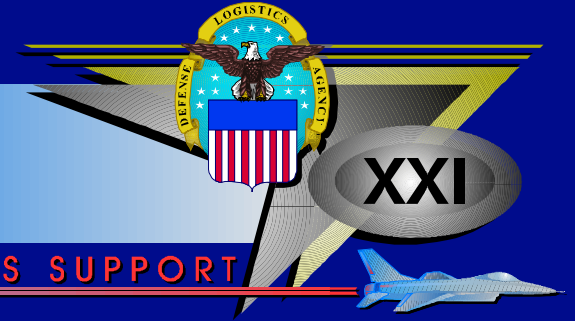
- SUPPORT METHODS
- Item manager daily released and Backorder report
- Telephone calls, E-mail, message traffic, etc
- Stock treatment versus Non-Stocked support
- Emergency treatment of NMCS backorders



# FMS BACKORDERS

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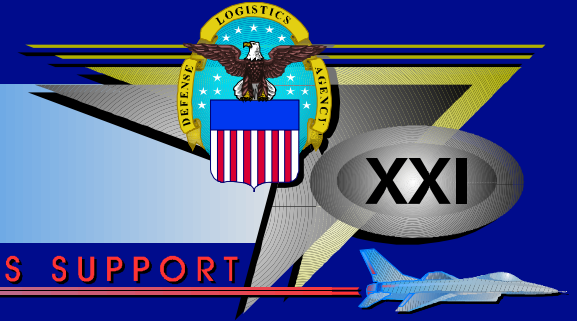
- SUPPORT METHOD
- Emergency Supply Operations Center (ESOC)
- Upgrades, modifiers and spot buys
- Supply Assistance Request (SAR) Pri 1-3, NMCS
- Expedites and Diverts
- Reason(s) for SAR



# FMS BACKORDERS

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- QUESTIONS AND ANSWERS